

HEMPTONS SALES AGENT COMPENSATION PLAN - 2021

COMPANY OVERVIEW

Hemptons Holdings Ltd. is a global company with a focus on nutraceuticals – plant-based foods, nutritional oils and natural skincare.

Hemptons has been operational since 1991 and is differentiated by the fact it has been offering hemp-based products since 2001 – natural skin care since 2002 and hemp foods since 2004. We have the best people, products, culture and opportunity in the direct sales, skin care, anti-aging and wellness industry. From our uniquely empowering culture, our innovative and proven products and our social responsibility initiatives, Hemptons leads the way with an opportunity that is different from many others - defining Hemptons as a back to basics, value-add company, offering value for money products that are good for you .. and good for the earth.

SALE AGENTS

The Company markets its products through a network of Sales Agents. An “Active Sales Agent” is a Sales Agent who placed an order for products, during the last three-months.

EARNING

There are a number of ways in which a Sales Agent can earn:

- Sell products directly to customers and you earn commission ..
- Refer and/or register customers to/on Hemptons’ website and when they purchase products they will earn a discount because they have used your unique sales agent code when making the purchase .. and you earn commission
- You may also refer people to the Hemptons website, to sign up as a Sales Agent. You will not receive compensation for the referral, but this Sales Agent will slot into your downline and you will earn commissions on everything they sell.

As with any other sales opportunity, the compensation earned by Sales Agents varies significantly and is purely based on the time and effort the Sales Agent devotes to their business. People become Sales Agents for various reasons. Many people become Sales Agents simply to enjoy the Company’s products at discounted prices. Some join to improve their skills or to experience the management of their own business.

Others become Sales Agents, but for various reasons, never sell products. Consequently, some Sales Agents never qualify to receive Commissions.

Generating meaningful compensation as a Sales Agent requires considerable time, effort and commitment. This is not a get rich quick program. There are no guarantees of financial success. But, put in the time and effort and your earnings will reflect that.

MARKUPS

Sales Agents buy products from the Company at wholesale prices for resale to customers or for personal consumption. Sales Agents can earn up to ~30% profit on customer purchases. However, while our published retail prices are competitive with similar products in the marketplace, the published retail price is only a recommended retail price and Sales Agents may wish to set the price they sell the product at to customers. As a result, Hemptons does not provide an estimate of average income from these sales, nor publish Sales Agents’ direct sales income.

COMMISSIONS

Sales Agents can earn commissions based on the sale of products by Sales Agents in their network of sponsored Sales Agents, in their resident country – their downline.

If you have any questions concerning this information, please contact the in-country 1st Level Distributor, Salome Werner at (010) 054 6300 or e-mail her at: salome@hemptons.co.za.

SALES AGENT – TARGETS & COMMISSIONS – 2021/2022

		Amethyst	Peridot	Citrine	Garnet	Opal
		Level 1	Level 2	Level 3	Level 4	Level 5
Commissions						
1st 6 Months	Kick Starter Commission	5.00%	7.50%	12.50%	15.00%	30.00%
	Kick Start Bonus	7.50%	7.50%	12.50%	15.00%	
From Month 7 onwards	Base Commission	5.00%	7.50%	12.50%	15.00%	30.00%
Sales Agent Monthly (Excl. VAT) Targets		R2 500	R5 000	R7 500	R15 000	R20 000

These commissions and targets will periodically be reviewed and revised. Hemptons reserves the right to make changes as and when required.